# **KARTHICK RAJA A**

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#### **SUMMARY**

Dynamic and adaptable professional with experience across multiple roles, including Sales Executive, Data Entry, Delivery Executive, and Billing Executive. Possessing strong communication and organizational skills, I excel at managing client relationships, handling data accurately, and ensuring timely deliveries. With a solid foundation in digital marketing, I am adept at using online platforms to drive business growth. My ability to quickly adapt to new environments and take on various responsibilities makes me a valuable asset in any fast-paced setting. Seeking to leverage my diverse skill set and drive positive results in a challenging and growth-oriented role.

## **PROFESSIONAL EXPERIENCE**

- Sales Co-Ordinator, Vanitha Fireworks Industries, Sivakasi (October 2021 December 2024)
  Assisting with Sales operations and coordinating billing tasks.
- Sales Executive, Reliance Retail Pvt. Ltd., Chennai (March 2019 March 2020) Achieved sales targets and provided excellent customer service.
- Data Entry Operator, ECHS (January 2018 January 2019)
   Maintained accurate data records and ensured timely data management.

#### **SKILLS**

- · Sales and Billing
- · Customer Handling
- Data Entry
- · Leadership
- · Digital Marketing
- · Building Design

## TRAITS AND STRENGTHS

- · Quick adaptability to new environments.
- Strong interpersonal and communication skills.
- Effective problem-solving abilities.
- · Team-oriented with leadership qualities.
- Ability to remain calm and perform efficiently under pressure.

## **EDUCATION**

## **Bachelor of Civil Engineering**

2013-2017

Jaya Suriya Engineering, Chennai

• Second Class with 6.2 GPA

#### **ADDITIONAL INFORMATION**

- Languages: English, Tamil.
- Certifications: Professional Diploma in Building Design, Selling Skills and Digital Marketing

## **Awards/Activities:**

- Achieved distinction in UCMAS Abacus Grade 8 Level.
- Secured First Prize in the Smart Think Competition at Jayasuriya Engineering College.
- Secured Second Prize in the General Quiz Competition at Jayasuriya Engineering College.